NETWORKING AS A FUNCTIONAL TOOL

*The training course aims to instruct the operators of an organisation
on the logics and tools of networking.*

INFORMATION

USEFUL FOR
-Managers and volunteer trainers, organisations
working with volunteers
- Volunteers and operators in the organisations

TYPE OF TOOL
Course
Reflection

DURATION
1 hour

MAIN FIELDS OF ACTION
Competence Training
Networking Logic
Models and Tools

DESCRIPTION

The first part of this tool consists of a presentation about the meaning of networking, the different models, and the paradigms on which networkwork in is based.

In the second part, a 4-step exercise is proposed:
- The first three steps involve a personal, individual analysis which each trainee can make from their own experience, thinking about the work they are doing in their own organisation. At the end of this phase, each participant will present their own self-analysis; the trainer will have to bring out the key points of the networking which were expressed during the personal analysis.
- The fourth step proposes a task to be done in small groups. The aim is to create a social campaign, perhaps related to sustainable economy, for which it is necessary to select regional and local stakeholders that can be involved, starting from the considerations made during the initial lesson, and including the subsequent analysis of the first 3 steps.

One of the goals of this tool is to understand that we often do not dedicate enough time to networking - a fact that should be changed, as it can easily lead to isolation from peers.

ONLINE RESOURCE

[Networking Course Presentation](#)